



19210 S. Vermont Avenue, Building A, Suite 100  
 Gardena, CA 90248  
 Phone: (310) 538-0233  
 www.irwaonline.org

**Course 100: Principles of Land Acquisition**  
**August 19-20, 2021**  
**Salt Lake City, UT**



*Special Pricing.....Discounted \$100*

**Course 100: Principles of Land Acquisition**

**Course Description:**

This course outlines real estate law terms and concepts. Participants will gain awareness of environmental issues, learn the methods of acquiring and transferring title to realty, three views of engineering plans and the fundamentals in property description systems. Topics also include the requirements of a valid contract, information on easements, deeds, leases, the appraisal process, successful negotiations, and relocation requirements involved with property acquisition and management.

**Course Level:**

Core

**Topics:**

- Real property law concepts
- Acquisition / negotiations
- Property descriptions
- Relocation due to acquisition of real property interest
- Environmental concerns
- Appraisal of real property
- Asset (property) management

**Course Tuition Includes:**

- Participant Manual
- Principles of Right of Way Textbook (desk reference)
- Engineering Tools (engineering scale, protractor and straight edge)
- Real Estate Dictionary

**Who should take this course:**

This course is geared toward the new right of way professional with little or no experience in the right of way field, individuals specializing in a specific area and right of way managers desiring a refresher course.

**100 Principles of Land Acquisition 10.19-20.2021 Salt Lake City, UT**

Register online at [www.irwaonline.org](http://www.irwaonline.org) / Fax this entire page to IRWA HQ: (310) 538-1471

\_\_\_\_\_  
Last Name First Name

\_\_\_\_\_  
Title

\_\_\_\_\_  
Company Name

\_\_\_\_\_  
Address

\_\_\_\_\_  
City, State, Zip/Postal Code

(\_\_\_\_) - \_\_\_\_\_  Yes  No  
Phone Member Member ID Number

\_\_\_\_\_  
Email Address

If payment includes the fees for registrants other than yourself, check here:   
(Please submit names of other registrants on a separate paper along with this form)  
Will you also be attending?  Yes  No

**Special Pricing. Discounted by \$100!!!!**

Member Tuition	Non-Member Tuition	Total Tuition Amount
\$415.00	\$520.00	_____

Total Member Registrants: \_\_\_\_\_  
Total Non-Member Registrants: \_\_\_\_\_

PRINT NAME AS IT APPEARS ON CARD: \_\_\_\_\_ 3-DIGIT CVV: \_\_\_\_\_

AMEX  MC  VISA  Card #: \_\_\_\_\_ EXP: \_\_\_\_\_

SIGNATURE: \_\_\_\_\_ Date: \_\_\_\_\_ Amount to be Charged: \_\_\_\_\_

**Course 100: Principles of Land Acquisition August 19-20, 2021 Salt Lake City, UT**

Sponsor: IRWA Chapter 38  
Date: October 19-20, 2021  
Time: 2 days – 8 AM to 5 PM Daily  
City: Salt Lake City, UT

**Class Location:**  
Utah Department of Transportation  
4501 S. 2700 West  
UDOT Conference Room - Redwood B  
Salt Lake City, UT 84129  
Phone: (801) 965-4238  
Participant Capacity: 45

**Four Ways to Register:**  
Online: [www.irwaonline.org](http://www.irwaonline.org)  
Fax: (310) 538-1471  
Phone: (310) 538-0233, x124  
Contact Course Coordinator

**Accommodations:**  
Crystal Inn  
2254 City Center Court  
West Valley City, UT 84119  
Phone: (801) 736-2000  
Rate: \$95.00 + tax per night (single or double)  
Notify desk for IRWA Reserved rate (subject to availability).  
Rates approved by AJ - Sales Manager.  
Free shuttle to training facility provided, please let front desk know on check in.

**Course Coordinator:**  
Carter McMillan  
3171 S. Metropolitan Way  
Millcreek, UT 84109  
Phone: (801) 205-8361  
Fax: (281) 310-5259  
Email: [carter@davenport-realestate.com](mailto:carter@davenport-realestate.com)

**Course Instructor:**



James A. Olschewski is a Professional Land Surveyor who has spent the last 30 years designing and acquiring Right of Way for UDOT as both a consultant and now as a UDOT employee. James started his career in Right of Way researching and designing the widening of projects such as Sardine Canyon, Provo Canyon, I-15 in Salt Lake County and most recently the Mountain View Corridor. James has toured the country teaching transportation design using Microstation and InRoads for several state DOT's including, New Mexico and here for UDOT as well as many top fortune 500 Engineering Firms. James has a degree in Architecture, and a degree in Surveying and is NICET Certified in Roadway Design and is the current Statewide Right of Way Design Lead for UDOT. James is a member of both the IRWA and the UCLS where he has served on and as chairman of several committees and is a past SL Chapter President. James is married to a wonderful wife and they have two perfect children, he loves camping, the outdoors, is an avid fisherman who loves the Madison River and is a diehard Ute fan.

**Cancellation Policy:** All classes scheduled by IRWA are subject to cancellation. All class registrants must contact the Course Coordinator prior to making travel arrangements, keeping in mind that the class may be cancelled at any time (for reasons including, but not limited to, insufficient registration, Instructor emergencies or other issues beyond the control of the chapter and/or IRWA). Fully liquidated damages for any losses incurred by a class registrant are limited solely to a refund of the registrant's prepaid class tuition. IRWA and its chapters assume no other registrant liability resulting from class cancellation.

**Tuition Refund Policy:** Written notification of intent to cancel registration must be received via email by both the Course Coordinator and IRWA Headquarters Education Staff ([education@irwaonline.org](mailto:education@irwaonline.org)) prior to the class start date in order to be eligible for a tuition refund. A full tuition refund will be issued if notice is received 15 days or more prior to the class start date; a 75% refund will be issued if notice is received less than 15 days prior to the class start date, and no refund will be issued for notice received on or after the class start date.