

Land Agent

Date: May 29, 2019

Location: SALT LAKE CITY, UT, US, 84104

Company: Dominion Energy

Nearly 7.5 million customers in 18 states energize their homes and businesses with electricity or natural gas from Dominion Energy (NYSE: D), headquartered in Richmond, Va. The company is committed to sustainable, reliable, affordable, and safe energy and is one of the nation's largest producers and transporters of energy with about \$100 billion of assets providing electric generation, transmission and distribution, as well as natural gas storage, transmission, distribution, and import/export services.

As one of the nation's leading solar operators, the company intends to reduce its carbon intensity 60 percent by 2030. Through its [Dominion Energy Charitable Foundation](#), as well as [EnergyShare](#) and other programs, Dominion Energy contributed more than \$30 million in 2018 to community causes throughout its footprint and beyond. Please visit www.DominionEnergy.com, to learn more.

Diversity is linked to every aspect of our business to include how we attract, develop and retain our future talent. An inclusive environment encourages the coming together of different talents, thoughts and energies. The company's commitment to employing military veterans through the Troops to Energy Jobs program is one way we are able to ensure workforce diversity.

At this time, Dominion Energy cannot transfer nor sponsor a work visa for this position.

This position does not offer relocation assistance.

Job Summary

This role negotiates and secures legal land agreements with affected landowners, whether they are private owners, corporations or government agencies to permit the construction of facilities. Negotiates, prepares and secures binding agreements (rights-of-way, leases, grants, fee purchases, etc.) with property owners. Performs title research and investigations. Identifies ownership of surface and subsurface real estate interests for affected properties. Acts as liaison between landowner and company. Inspects property and utilizes public information and comparable real estate information to determine value. Prepares and submits applications for various permits, licenses and bonds (road/railroad crossings, driveway permits, building permits, heavy hauling permits, etc.) Investigates damage claims, assesses damages and negotiates

settlements. Interprets, creates and enforces land, leasehold or easements rights. Coordinates efforts with input from inside and outside legal counsel. Supervises third party land agents.

Perform other duties as requested or assigned.

Required Knowledge, Skills, Abilities & Experience

The knowledge, skills, abilities and experiences that are required for entry into this job include the following:

Three years experience as a field agent working directly with property owners.

Knowledge of probate, contract and real estate laws.

Knowledge of agriculture and forestry practices.

Prior related work experience.

Knowledge of state and local laws concerning royalty ownership, laws of descent, storage rights and property rights.

Knowledge of courthouse record keeping at the county level.

Ability to complete title searches for determining oil, gas, mineral, surface and sub-surface rights.

Ability to identify solutions to resolve conflicts.

Ability to communicate effectively, speak persuasively and develop rapport internally and externally.

Ability to prepare reports, letters, memos and to maintain documentation.

Ability to plan and organize and work independently.

Ability to perform calculations and land valuations.

Ability to interpret maps, plats, blueprints, plans and surveys.

Ability to operate personal computer.

Ability to manage multiple projects.

Working knowledge of pipeline construction practices, storage pool operations, as well as various applicable regulations including those that pertain to FERC jurisdictional projects.

Bargaining and negotiation experience.

Education Requirements

Education Level: Degree or an equivalent combination of education and demonstrated related experience may be accepted in lieu of preferred level of education: Bachelor ,

Other Education: Business

Working Conditions

Cold 26-50%

Office Work Environment 51-75%

Outdoors 26-50%

Travel 26-50%

Test Description

No Testing Required

Export Control

Certain positions at Dominion Energy may involve access to information and technology subject to export controls under U.S. law. Compliance with these export controls may result in Dominion Energy limiting its consideration of certain applicants.

Other Information

We offer excellent plans and programs for employees. Employees are rewarded with a competitive salary and comprehensive benefits package which may include: health benefits with coverage for families and domestic partners, vacation, retirement plans, paid holidays, tuition reimbursement, and much more. To learn more about our benefits, click here dombenefits.com.

Dominion Energy is an equal opportunity employer and is committed to a diverse workforce. Qualified applicants will receive consideration for employment without regard to their protected veteran or disabled status.

You can experience the excitement of our company – it's the difference between taking a job and starting a career.

Nearest Major Market: Salt Lake City

Job Segment: Pipeline, Sustainability, Real Estate, Energy, Research, Sales

[Apply now »](#)

<https://careers.dominionenergy.com/job/SALT-LAKE-CITY-Land-Agent-UT-84104/562423500/?jobPipeline=Indeed#&url=https%3A%2F%2Fcareers.dominionenergy.com%2Fs%2FIRPGZU&>